



How can we help?

WINNING WITH AIG



Underwriting Sweet Spots



CyberEdge®

Our core Cyber product:

- Modules covering 1st party costs, extortion, network interruption and cyber liability
- Event management services (first response, legal, IT, data restoration, public relations, notification costs etc.)

Other extensions available:

- System failure for IT outsourcing service providers
- Crime
- Theft



Preferred Clients

Very broad underwriting appetite for cyber risks across profession, occupation, client segment and geographies

- ✓ Nearly all industry sectors (exceptions below)
- ✓ Businesses of all sizes from SMEs to large multinationals



CAUTION

- Credit rating agencies
- Crypto Currencies/Brokers
- Social Media platforms
- DNA Testing/Advising

AIG Cyber Differentiators



Cyber Expertise

- One of the largest cyber insurance teams in the German speaking market.
- Deep experience underwriting cyber risks and handling cyber claims.
- Enables us to deliver high quality advice and support to brokers.



Global Capabilities

- We can issue cyber insurance policies in over 60 countries around the world.
- Strong support for brokers' multinational and international clients.
- Successful track record tailoring cyber cover for their specialist requirements.



Claims First: Response

- Tried and tested "First Response" immediate IT, forensic and legal help after a breach.
- 1-hour response to help mitigate clients' losses as early as possible.
- No policy retention for "First Response".



Claims First: Prevention

- A range of complimentary services where annual premiums are EUR 5,000 or more.
- Includes vulnerability scanning, malicious IP blocking, cyber prevention training and phishing training campaigns.
- Helps prevent a cyber loss from happening in the first place.



Smart Cyber Application

- Smart cyber proposal form adapts to clients' sector, size, and cyber exposures.
- Generates immediate summary report of the client's cyber maturity.
- More detail post-bind including cyber risk scores, scenario likelihoods and priorities.

Our Cyber Leaders Austria | Germany | Switzerland

Torben Schwierzke

Team Leader
Cyber Underwriting DACH
T +49 69 97113472
torben.schwierzke@aig.com

Tobias Caper

Cyber Risk Engineer
Germany | Austria
T +49 89 273701529
tobias.caspar@aig.com

Daniel Ruegg

Practice Leader Cyber
Switzerland
T +41 43 3333786
daniel.ruegg@aig.com

Eva Tronberend

Senior Cyber Underwriter
Germany | Austria
T +49 89 273701519
eva.tronberend@aig.com

aig.de | aig.co.at | aig.ch

AIG is the marketing name for the worldwide property-casualty, life and general insurance operations of American International Group, Inc. For additional information, please visit our website at www.aig.com.

GERMANY: This insurance is underwritten by AIG Europe S.A., Direktion für Deutschland, Neue Mainzer Straße 46 – 50, 60311 Frankfurt.

AUSTRIA: This insurance is underwritten by AIG Europe S.A., Direktion für Österreich, Herrengasse 1 – 3, 1010 Wien.

SWITZERLAND: This insurance is underwritten by AIG Europe S.A., Luxembourg, Zweigniederlassung Opfikon, Sägereistrasse 29, 8152 Glattbrugg.

This document is being provided for advertising and general informational purposes only and should not be relied upon to justify coverage in any case. Scope of any insurance coverage is subject to underwriting requirements and actual policy language.